

Build. Thrive. Grow.

transformative growth

2017 Annual Report

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2017 accomplishments



January: Team Clark Howard builds its 59th, 60th and 61st homes in 2017, on the eve of the talk show host's 25th anniversary partnering with Atlanta Habitat.

Habitat on the Hill: Homeowner Gloria Smith travels with Atlanta Habitat CEO Lisa Gordon to Washington, D.C. to meet with Congressional and Senate leaders, bringing Atlanta Habitat to the forefront of supporting affordable housing efforts at the national level.

February: Atlanta Police Academy recruits join homeowners and Atlanta Habitat staff for two cleanups in southwest Atlanta's Dixie Hills neighborhood; while volunteers from Edrington sponsor a cleanup in the English Avenue neighborhood of northwest Atlanta. A total of four cleanups completed in 2017.

March: Atlanta Habitat earns coveted "Affiliate of Distinction" award from Habitat for Humanity International, recognizing its work as a catalyst for neighborhood revitalization.

- Atlanta Habitat celebrates homeowners with a carnival featuring games, prizes, face-painting, food, music and dancing.
- **April:** Atlanta Habitat leads its first Global Village Build in the Dominican Republic. For five days, a self-funded volunteer group partners with Habitat Dominican Republic to build homes with four families and sponsors an additional house.
- **May:** Atlanta Habitat's first golf tournament, in partnership with SunTrust, brings together more than 100 golf enthusiasts and nets nearly \$35,000.

Atlanta Habitat's new "Vision. Goals. Action!" Scholarship program awards a total of \$7,500 to three homeowners to advance their education.

• June: House renovations become key to restoring neighborhoods. Twelve homes were renovated in 2017, including the first whole-house renovation entirely sponsored by The Home Depot.

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• July: Novelis and the Atlanta Falcons turn the proceeds of nearly three million recycled cans into a new home, marking Atlanta Habitat's return for its first house-build in the historic Westside after 10 years.

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• August: Dozens of volunteers from five Atlanta Hindu Temples and a faith association come together for the first Upahar (Hindi language for 'gift') build. In 2017, 65 diverse faith congregations built nine new homes alongside homebuyers.

September: Atlanta Habitat's Repair with Kindness (RWK) program helps qualified homeowners complete critical repairs to make their homes safe, dry and accessible. Atlanta Habitat completed 34 RWK projects, nearly triple the number completed in 2016. We doubled Brush with Kindness exterior home painting projects to 33.

- **October:** The Atlanta Habitat ReStore generates enough revenue to fully sponsor 10 homes.
- November: Atlanta Habitat's new "Launch!" Speakers Series and Business Competition awards \$4,000 in cash prizes, as well as technology and business support, to two emerging entrepreneurs.

Atlanta Habitat begins developing the innovative Browns Mill Village project, a first-of-its-kind, intergenerational community. The mixed-income, affordable community will offer a range of home types.

• **December:** Nine families pay off their mortgages in 2017!

For the first time in Atlanta Habitat's 34-year history, the number of new families served in one year reaches **triple digits: 123!**

board's message



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In the more than 25 years that I have been deeply involved with Atlanta Habitat, I have never been more excited and impressed than I am now— as we stand on the brink of our organization's 35th anniversary.

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Looking back over the arc of our existence—from a small group of people devoted to building decent, affordable houses rooted in the small Christian community of Koininia in Americus, Georgia to becoming the largest, nonprofit affordable homebuilder in Atlanta—I am more inspired than ever.

We have built on the success of our 2016 Strategic Plan and exceeded the Board's expectations by a substantial margin. Not only did we continue to make a more than \$6 million impact on our city through our homeowners' paying nearly \$1 million in property taxes, but we are also dramatically increasing the number of families we serve, and the ways in which we serve.

Our staff is one of the cornerstones of our continued success. Their efforts on a daily basis have helped to elevate Atlanta Habitat as a premier affordable housing option for future homeowners who need it the most. They are led by

our President and CEO, Lisa Gordon, who continues to be recognized as a visionary leader in transformational redevelopment efforts for quality affordable housing and neighborhood revitalization. In addition to her 2017 appointment as a Fellow into the "National Academy of Public Administration," Lisa was inducted into the YWCA of Greater Atlanta's "Academy of Women Achievers."

In a nod to the organization's excellence and efficiency, Habitat for Humanity International named Atlanta Habitat a 2017 Affiliate of Distinction. And, building on the organization's 2016 designation by the Atlanta Business Chronicle as of One of the Best Places to Work, Lisa has continued to match the expertise, talent and passion of employees; she has offered them expanded benefits and opportunities to celebrate success. We couldn't be more proud to work with her.

Finally, on behalf of the entire Atlanta Habitat team, thank you. We extend our deepest gratitude to our tireless volunteers, committed sponsors and generous donors. You are truly the ones making transformational change in Atlanta, helping our city to...

Build. Thrive. Grow!

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Darryl A. Hicks Chair, Board of Directors

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ceo's message

It takes a village to raise a child as well as improve our communities. We are so thankful for the support of our staff, volunteers, donors and sponsors who work with us to build healthy communities. In 2017, our focus was an accelerated expansion of our mission to empower homeowners beyond the build and transform the communities we serve in meaningful and positive ways. As a result, we are poised to serve record numbers of families in 2018.

That strategic mission to increase homeownership, serve more families, ignite positive change in key neighborhoods such as the historic Westside, and to expand organizational capacity is embodied in our brand: Build. Thrive. Grow!

All those facets coalesced this year as we modernized internal operations and processes; established our first Communications and Housing and Neighborhood Engagement departments; and developed innovative education programs that empower our homeowners to reach professional goals that move their lives forward.

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We challenged our team to impact more families, expand our programs and stretch our reach to established residents in our neighborhoods. We are proud of our progress and the recognitions we've received; but our real success is told in the inspiring stories of Atlanta Habitat families like the single dad whose scholarship award from Atlanta Habitat allowed him to complete the last year of graduate school and the elderly veteran caring for his ailing wife who participated in our critical repair program. They are safer and more at ease in their home now that it has a new roof, gutters and a handicap-accessible bathroom. There's the mom who can now launch her solid business idea with the help of cash, a computer and business mentoring advice. And, there's the student who is steadily improving in school as he becomes more engaged in our youth programs.

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Atlanta Habitat homeowners are the stories behind the numbers. Some 54 families celebrated the holidays with loved ones in their new homes. Since its inception in 2015, our Repair with Kindness (RWK) program has grown more than ten-fold. Last year we completed 34 critical home repairs for veterans and elderly neighbors–nearly tripling the numbers from 2016. We doubled the number of Brush with Kindness (BWK) exterior home-painting projects and plan to extend the program to established neighbors in 2018. And, along with sponsors, neighbors and volunteers, we completed four neighborhood-wide cleanups. That's how we build the block, but more importantly, that's how we empower families.

At the mature age of 35, Atlanta Habitat is poised to soar! Stable homes for generations and increased neighborhood vibrancy are the ripple effects of the communitywide impact that Atlanta Habitat–in partnership with our donors, sponsors and volunteers–has on our city and region.

Warm regards,

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Lisa Y. Gordon, CPA President and CEO

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the ripple effect of kindness

Atlanta Habitat's critical repair and exterior paint programs, Repair with Kindness and Brush with Kindness, increase community pride in neighborhoods where we build. That's what we mean by "Building the Block."



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When Lillie Ferguson learned about Atlanta Habitat's Repair with Kindness (RWK) program during a neighborhood meeting, her house was in desperate need of some TLC. Once she realized she qualified for the program, Lillie applied and was accepted. As part of the program, her house received a new roof, windows, gutters, a new garage and an exterior paint job. "I'm very pleased with the way the process went," Lillie says. "I don't have any complaints about anything, I'm very happy."

RWK helps qualified, established homeowners make critical repairs to their homes to keep them safe, dry and accessible. "The concept behind Repair with Kindness is to go into communities where we're already building and positively impact and help more people in the neighborhood," says Jimmy Harrelson, Atlanta Habitat's purchasing, warehouse and facilities senior manager. Most RWK projects involve the elderly, veterans and those with disabilities. Increasing demand for RWK clearly reflects the timeliness of Atlanta Habitat's expanded mission to serve more families. The program began in 2015 with a gift to fuel this expansion.



before

after

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Brush with Kindness focuses on painting a home's exterior, which goes a long way toward building curb appeal. "Having my house painted felt like getting a

brand-new pair of shoes," says Valerie Dixon, who has owned her Atlanta Habitat home for 19 years. "It looks just like new."

Both programs seek to retain anchor homeowners in Atlanta's most challenged communities. Atlanta Habitat's critical repair programs receive vital support from the May P. And Francis L. Abreu Charitable Trust, The Home Depot and The Arthur M. Blank Family Foundation. In 2018, Atlanta Habitat will

expand this program to established homeowners in our targeted communities and on the Westside, in partnership with the Westside Future Fund.

In addition, ReHab, Atlanta Habitat's renovation program, provides new homeownership options for families and supports our commitment to neighborhood revitalization.



"Now we are able to keep housing assets in the neighborhood instead of tearing them down and starting from scratch," says Dan Maddox, Atlanta Habitat's chief operating officer. "We can reduce blight and get more families into homes."

sponsor spotlight







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All Saints Catholic Church

A record number of volunteers helped to mark All Saints Catholic Church's 24th year of building houses with us. They have been valued partners since 1994.

Atlanta Women's Build

This unique build brings together women from all walks of life to raise funds and help build two houses annually alongside two Atlanta Habitat single moms.

Bank of America

Bank of America has faith in our mission to empower families by enhancing communities and building holistic neighborhoods around the city. Atlanta Habitat was awarded a grant to fulfill that mission of providing stability and self-reliance through building homes. Bank of America has helped 23 Atlanta Habitat families achieve homeownership since 1993.

Clark Howard

Clark Howard has helped build 61 homes with Atlanta Habitat since he first became involved with our organization in 1993. He and his co-sponsors-including MailChimp, Coupon Mom, the Dan and Merrie Boone Foundation-and thousands of volunteers have invested nearly 8,000 hours each year building houses with Atlanta Habitat families.

Cox Enterprises

Cox Enterprises has consistently built two homes each year with Atlanta Habitat. To date, the organization has helped 26 families build their first homes.

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Delta Air Lines

In 2017, Atlanta-based Delta Air Lines, one of the world's largest airlines, provided funding and volunteers to build three homes. To date, Delta has built 10 homes with Atlanta Habitat.

Dunwoody United Methodist Church

Dunwoody UMC has been a strong supporter and partner of Atlanta Habitat since 1995 and its build is fully funded through their annual Holiday Festival. This year, Dunwoody UMC volunteers built their 27th house.

Georgia-Pacific

For the past 20 years, Georgia-Pacific has generously funded and provided volunteer support for Atlanta Habitat. We are honored to have received a grant to help build Atlanta Habitat homes, complete four "Brush with Kindness" projects and to fund our "Repair with Kindness" program. This instrumental support impacted homes on the same block, making the neighborhood transformation evident and amplified the effect of their housebuild.

Heisman House

Heisman Trophy winners Marcus Allen, Tony Dorsett, George Rogers, Charlie Ward, and Danny Wuerfel–along with national sponsor Nissan–partnered with Atlanta Habitat to build a "Heisman House." This house was one of five built through Habitat for Humanity's first nationwide campaign, "Home is the Key." This partnership also resulted in a grant award of a passenger van for Atlanta Habitat.

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sponsor spotlight

The Home Depot

This year marks Atlanta Habitat's 26 years of partnership with The Home Depot. With a focus on supporting our country's veterans, The Home Depot is working alongside Atlanta Habitat to build new homes and renovate existing houses. Since Repair with Kindness began, 16 veterans have received critical repairs. Thanks to our longtime partnership with The Home Depot, 67 families now own homes. This year, The Home Depot fully sponsored an Atlanta Habitat ReHab project.

Marist Women Build

Since 2003, the Marist Women Build–led by an outstanding board of 30 women volunteers–have built 17 homes for women, by women. The Marist team spent countless hours fundraising, recruiting volunteers, planning events and promoting their work.

Novelis

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Atlanta Habitat celebrated its first build in the historic Westside since 2007 with the help of Novelis – the world's largest aluminum recycler, along with their partners, the Arthur M. Blank Family Foundation, the Atlanta Falcons and the Mercedes-Benz Stadium. Through the Recycle for Good campaign, 3 million recycled cans and bottles raised approximately \$80,000 to fund the new home.

Peachtree Presbyterian Church

Peachtree Presbyterian Church contributes to Atlanta Habitat through its annual Christmas Eve offering and by volunteering on builds. This treasured partnership has helped 153 families realize the dream of homeownership.

Peachtree Road United Methodist Church

Forty-seven families now enjoy the benefits of homeownership, thanks to long-time house sponsor Peachtree Road United Methodist Church. Members have volunteered with us since 1989.

Quest Community Development Corporation

Like Atlanta Habitat, Quest Communities has a mission to provide affordable housing while enhancing the quality of life for families and encouraging them to grow professionally. Atlanta Habitat enjoys a unique partnership with Quest as we build several new homes for their client-families on the Westside.

Supreme Lending

In addition to generously supporting Atlanta Habitat's faith-based builds, Supreme Lending also demonstrated its commitment to "Serving Others Before Self" by fully sponsoring a new-house construction.

Upahar Build

Since 2002, Atlanta Habitat has partnered with diverse cultural and faith organizations to sponsor new home construction. Last summer, Atlanta Habitat partnered with Hindu groups to complete the Upahar Build – the first all-Hindu faith build for any Habitat for Humanity affiliate. The temples involved in the build were Hanuman Mandir of Atlanta, Hindu Temple of Atlanta, North American Shirdi Sai Temple of Atlanta, Sanatan Mandir and Ambaji Shree Shakti Mandir Atlanta.





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vision. goals. action!

Launch!

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Hot on the heels of the popular Vision. Goals. Action! Scholarship is our new program to help would-be entrepreneurs start their new businesses. In fall 2017, the Launch! Speaker Series and Business Competition brought six high-powered leaders-including bestselling author, Gail Evanstogether to offer insight, key information, guidance and encouragement to Atlanta Habitat homeowners looking to thrive.

Sponsored by the Atlanta Women's Foundation as part of the VGA initiative, the Launch! Business Competition featured five Atlanta Habitat homeowners who pitched their business start-up ideas to a panel of judges. First-place winner Jameka Holmes received \$2,500 for NailCloud, a mobile nail service; and Second-place winner Dollethea Chandler was awarded \$1,500 for her business idea, Humble Beginnings, a home-based childcare and learning center.







"We are helping families grow beyond the build," says Lisa Gordon, Atlanta Habitat president and CEO. "Once you've gained the stability of living in a safe home in a thriving neighborhood, the next step is to dream big. Atlanta Habitat is here to help those dreams come true!"

restore

Deconstruction Fuels Construction

Atlanta Habitat ReStore's new program turns tear-downs into new builds

Raj Shah, a loyal Atlanta Habitat volunteer, recently purchased an older home in Atlanta with plans to tear it down and build a new one. When he saw the great quality of the cabinetry, appliances and bath fixtures, he knew exactly who to call.

"My law firm has actually sponsored an Atlanta Habitat build for the past five years, so I am very familiar with the ReStore." Shah wanted to donate all of the interior items of his home. This gracious offer led to a new initiative for the ReStore: deconstruction.

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Through the new deconstruction initiative, ReStore teams dismantle anything that can be repurposed or sold – doors, windows, architectural trimmings, bath fixtures, cabinets, appliances; any materials that are not part of the house's structure can be donated. Most items from Shah's home sold within a week at the ReStore, generating thousands of dollars to support Atlanta Habitat's mission. Thanks to donors and deconstruction services in 2017, net proceeds from ReStore sales generated enough funds to fully sponsor homes for 10 Atlanta Habitat homebuyers. A record-breaking year!









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at-a-glance

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Say "Hello" to our Team Builders

Employees, Service Corps Members and Contractors celebrate Atlanta Habitat's 35th anniversary



Left Side – front to back: Renea McCrary, Irene Kagika, Corliss Brown, Laura Cansicio, Dannielle Boyd, Amber Lausch, Anna Myers, Chris Martin, Sherrie Butler, Jill Strickland Luse, Lisa Gordon, Lillian Tompkins, Claire Moon, Rosemary Kernahan, Autrey Love, Paul Tomlinson, Deanna Brewster, Donald Wright, Cher Hains, Jacolvy Garcia, Kate Rivers, Damian Major, Katharine Bailey, Michelle Henkel, Antonio Russell, Jacob Rufenacht, Megan DeCantillon, Kevin Doran, Drew McGuffin, Jason Meriwether, Ty Guadamud-Mejia, Joe Lessard, Jimmy Harrelson

Right Side – front to back: Alasa Belasco, Lidia Hedderman, Crystal Greene, Nary Dam, Judi Boardman, Charlotte Cloyd, Brett Steele, Jessie Tran, Drew Bonner, Wesley Brooks, Antoinetta McKay, Jack Barnes, Dan Maddox, Jon Jones, Melissa Klein, Cathy Walls, Megan McCabe, Dorothy Hammond, Dwight Dorsey, Rachel White, Rebecca Stueve, Aaron Sibley, Jim Blackstone, Tyler Delaney, Antti Kekkonen, Caleb Starr, Taylor Brinkley, Katie Thompson and Davis Bishop



Front Row: Denise Childs, Wanda Timm, Gwendolyn Coleman, Treymond Jackson, Kimberly Spear, Rachel Barber Middle Row: Daniel Morris, Tia McCoy, Koby Downs, Dan Warzon, Brian Findley Back Row: Jim Grabow, Caleb Starr, Alex Cook, Andrew Gurvey, Reid Lockwood Not pictured: K. Anoa Monsho, Shay Byrd, Bea Perdue, Alaina Barrera, Scott Miller, Joe Turner

Building a World Community

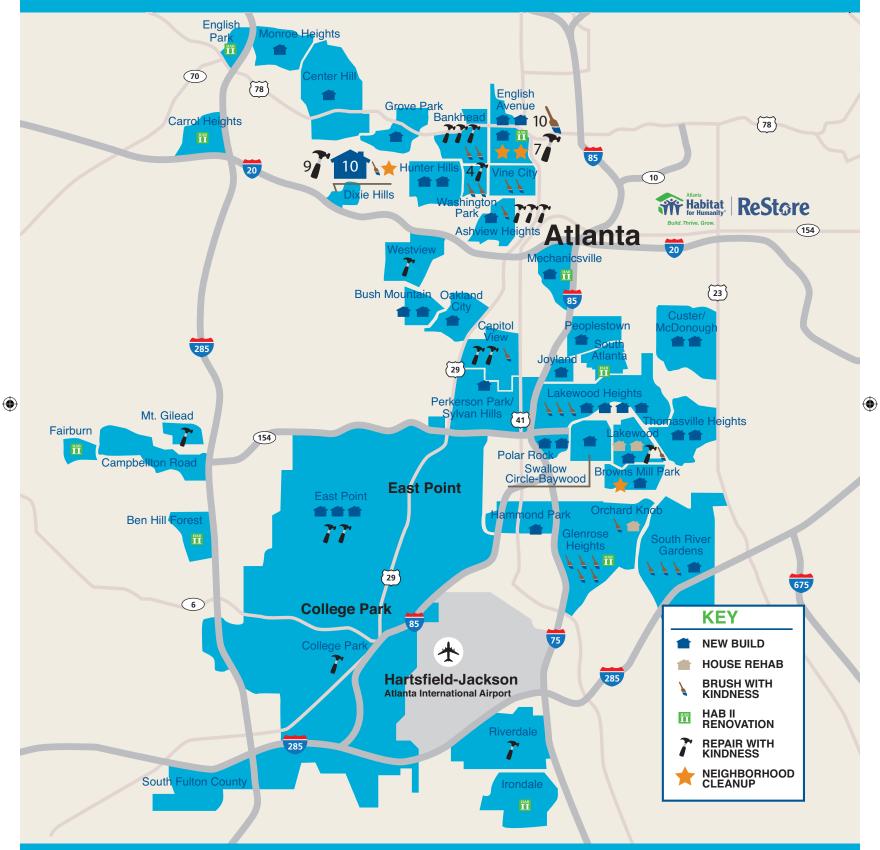
The volunteer experience was intense and rewarding for five Atlanta Habitat employees and eight community volunteers who stepped out of their comfort zones to participate in Atlanta Habitat for Humanity's first Global Village build in the Dominican Republic in April 2017. "That trip inspired me to give more and appreciate my life more," said Andrew McConaghie, Atlanta Habitat donor and volunteer skilled supervisor.

For five days, the self-funded volunteer group partnered with Habitat Dominican Republic to build homes with four families in San Juan de la Maguana. It was hard work, but the impact was so great that when the group returned to the U.S., they decided to sponsor an additional home for another family in the Dominican Republic.





2017 neighborhood impact map



donors by neighborhood

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2017 NEW HOUSE SPONSORS

Atlanta Habitat partners with corporate, civic and individual sponsors to work with volunteers and new homebuyers to build affordable, attractive new homes in focus neighborhoods throughout Atlanta and South Fulton. Building alongside the homebuyer family, these sponsors are key to Atlanta Habitat's mission to serve more families.

BRUSH WITH KINDNESS SPONSORS

Brush with Kindness pairs sponsors with Atlanta Habitat families who have been in their homes for 10 or more years and whose homes need repainting and minor repairs.

REPAIR WITH KINDNESS SPONSORS

Repair with Kindness helps qualified homeowners in targeted areas complete critical home repairs and improvements to make their homes safe, dry and accessible.

RENOVATION SPONSORS

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Buying, renovating and selling solidly built homes to new homebuyers-our ReHab initiative-is an important part of Atlanta Habitat's mission to catalyze neighborhood revitalization and offer more options to first-time homebuyers.

NEIGHBORHOOD CLEANUP PROJECTS

Atlanta Habitat Neighborhood Cleanups pair sponsors and volunteers to help beautify Atlanta Habitat neighborhoods. The cleanups promote pride as neighbors work together to maintain their streets, sidewalks, lawns and green spaces.

Ashview Heights Brush with Kindness Community Partner Build

Bankhead Brush with Kindness Sage Foundation

Ben Hill Forest Hab II Renovation COUNTRY Financial Down Payment Resource Fairfield Inn & Suites

Fiserv Solutions LLC

Fogelman Management Group InterContinental Hotels Group Purchasing Power Room & Board Voya Financial

Browns Mill Park House Build

Ben Hill United Methodist Church Cathedral of Christ the King Decatur Presbyterian Church First Presbyterian Church of Atlanta Northside Church The Sally & Peter Parsonson Foundation

Bush Mountain House Build

Codesigned Cognizant Technology Solutions College of Charleston Distinctive Atlanta Homes Drive Medical Giveback Homes Hyundai Capital America Jamestown LP King & Spalding Medicus Solutions MetLife Wells Fargo

Pope Francis/Interfaith Build

Bike & Build Emory Saint Joseph's Hospital Holy Spirit Preparatory School Immaculate Heart of Mary Catholic Church Our Lady of Lourdes Catholic Church St. Thomas More Catholic Church The Sally & Peter Parsonson Foundation

Atlanta Interfaith Build

The Atlanta Masjid of Al-Islam Building Communities First Catholic Shrine of the Immaculate Conception Congregation Bet Haverim Faith Alliance of Metro Atlanta Northwest Unitarian Universalist Congregation Oakhurst Baptist Church Presbytery of Greater Atlanta Peacemaking Partnership St. Luke's Episcopal Church Shia Imami Ismaili Council for SE USA



Capitol View Brush with Kindness Marist Women Build

Center Hill

High School Partnership Build Decatur High School George Walton Comprehensive High School Holy Innocents Episcopal School Marist School North Springs Charter High School Pace Academy The Lovett School Westminster Schools Woodward Academy

Custer/McDonough/Guice House Build

Publix Super Market Charities, Inc.

House Build

Distinctive Atlanta Homes The Home Depot - At Home Services The Home Depot - Mid-South Region The Home Depot - Pro Business The Home Depot - Store Operations The Home Depot: CHUBB YER USA

Dixie Hills Brush with Kindness

2 Homes

House Build

Clark Howard The Coupon Mom The Dan and Merrie Boone Foundation House Build Clark Howard MailChimp

House Build Clark Howard MailChimp

House Build Cox Enterprises, Inc.

House Build Cox Enterprises, Inc.

House Build Delta Air Lines

House Build Delta Air Lines

House Build Dunwoody United Methodist Church

House Build

Atlanta Gas Light Equifax

Northwest Interfaith Build

Ahavath Achim Synagogue All Saints Church Northside Drive Baptist Church St. Anne's Episcopal Church St. Anthony of Padua Catholic Church Temple Emanu-El The Sally & Peter Parsonson Foundation Trinity Presbyterian Church

Thinky Fresbytenan Churc

Neighborhood Cleanup North Point Ministries

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donors by neighborhood

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East Point

House Build Distinctive Atlanta Homes Giveback Homes Henry W. Grady High School The Home Depot Foundation Susan & Early Muntzing TRC Staffing Services, Inc.

House Build

Basilica of the Sacred Heart of Jesus First Presbyterian Church of Atlanta Haygood Memorial United Methodist Church Morningside Presbyterian Church Northwest Presbyterian Church Shallowford Presbyterian Church

House Build

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Novelis Group and Corporate Sponsors Alexin LLC Alumisource Corporation Ball Briggs Equipment C.H. Robinson International Inc. Capgemini Delaco Steel Corporation



Empire Recycling Corporation Feul Transport, Inc. Genuine Parts Company Insight Mercer (US) Inc. Motion Industries, Inc. OpenText Owl's Head Alloys, Inc. Page Companies Penske Logistics, LLC Precision Strip, Inc. Resources Global Professionals

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English Avenue Brush with Kindness Appirio

Brush with Kindness Amerigroup Community Care

Brush with Kindness 2 Homes Cardlytics

Brush with Kindness Chick-fil-A

Brush with Kindness The Coca-Cola Company

HAB II Renovation Ballard Designs CBRE, Inc.



Qlik Technologies Inc. The Coca-Cola Company

House Build Novelis – Recycle For Good

House Build Alston + Bird, LLP Dentons Distinctive Atlanta Homes Hawkins Parnell Thackston & Young LLP Intercontinental Exchange Holdings, Inc. Turner Enterprises, Inc.

Neighborhood Cleanup Atlanta Police Academy Peachtree Road United Methodist Church University of Rhode Island Alternative Spring Break

English Park HAB II Renovation EmeraldCube Solutions

Fairburn Mays HAB II Renovation Holliday Fenoglio Fowler LP

Glenrose Heights Brush with Kindness 2 Homes Deloitte

Brush with Kindness 2 Homes Macy's

Brush with Kindness Sage Foundation

Technology Build

3Ci Brand Energy and Infrastructure Services The Coca-Cola Company CTS, Inc. Federal Home Loan Bank of Atlanta InterContinental Hotels Group Landis+Gyr Look Listen Principle Solutions Group Pyramid Consulting Southern Company Synergis TechBridge

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Grove Park House Build Peachtree Presbyterian Church

Hammond Park House Build The Home Depot – IT Department

Hunter Hills House Build Peachtree Road United Methodist Church

House Build

Bennett Thrasher Booz Allen Hamilton CAA Conduent Distinctive Atlanta Homes Eversheds Sutherland Merchant e-Solutions Montag & Caldwell Smith, Gambrell & Russell, LLP Turner Warren Averett, LLC XL Catlin

donors by neighborhood

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Joyland

House Build Altisource Atlanta Habitat Young Professionals Dal-Tile Freeman Mathis & Gary, LLP Gate Group JPS Atlanta Kauffman Tire Morehouse School of Medicine Owens Corning Smith & Howard, PC Synchrony Financial Virtustream

Lakewood Brush with Kindness 2 Homes Georgia-Pacific

House Build Georgia-Pacific

House Build Eastdil Secured, LLC

ReHab Renovation

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BNY Mellon Google Invesco McGriff, Seibels & Williams, Inc. Sage Foundation Tribridge Residential Voya Financial

Lakewood Heights House Build Supreme Lending

House Build Cathedral of Christ the King St. Benedict Catholic Church The Sally and Peter Parsonson Foundation

House Build Heisman and Nissan

Upahar Build Hanuman Mandir of Atlanta Hindu Temple of Atlanta North American Shirdi Sai Temple of Atlanta Sanatan Mandir Shree Shakti Mandir of Atlanta

Brush with Kindness 2 Homes Georgia-Pacific

Mechanicsville House Build Bank of America

Monroe Heights House Build

Big Bethel AME Church Cathedral of St. Philip St. Luke's Presbyterian Church Wieuca Road Baptist Church

Oakland City House Build All Saints Catholic Church

Old Fourth Ward Brush with Kindness Dunwoody United Methodist Church

Orchard Knob Brush with Kindness Chick-fil-A

ReHab Renovation The Home Depot - Team Depot

Neighborhood Cleanup Northside United Methodist Church

Peoplestown

House Build Cascade United Methodist Church Glenn Memorial United Methodist Church Lutheran Church of the Redeemer Saint Mark United Methodist Church

Perkerson

House Build Brookhaven United Methodist Church **Covenant Presbyterian Church** Impact Church Oglethorpe Presbyterian St. James United Methodist Church St. John United Methodist Church St. Martin in the Fields **Episcopal Church** The Sally & Peter Parsonson Foundation Welcome All Baptist Church West Mitchell Street **CME Church** Atlanta First United Methodist Church

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South Atlanta Brush with Kindness Sage Foundation

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Chicago Title Georgia Agency – Fidelity National Title Group The Coca-Cola Company

ReHab Renovation

The Coca-Cola Company – Learning Department The Home Depot

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Thomasville Marist Women Build

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House Build

Atlanta REALTORS Association Distinctive Atlanta Homes Equinix

Vine City Brush with Kindness 2 Homes Peachtree Road United Methodist Church

Washington Park Brush with Kindness

2017 ANNUAL CONTRIBUTORS

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*Carpenters Club members make monthly contributions to Atlanta Habitat for Humanity.

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EMPLOYEE GIVING AND MATCHING GIFT COMPANIES Aetna Foundation, Inc.

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donors



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Combined Federal Campaign Consiva - JK Group DonateWell Fulton School Employees' Charitable Fund, Inc. Georgia State Charitable **Contributions Program** Give Back Foundation Give with Liberty (Liberty Mutual) The Home Depot Political **Action Committee IBM Employee Charitable Contribution Campaign** JustGive Kimberly-Clark Foundation **KPMG** Community Giving Campaign MARTA **McKesson Foundation** Morgan Stanley Annual **Appeal Campaign** PricewaterhouseCoopers LLP SunTrust United Way Campaign **United Way** VOYA Foundation Wells Fargo Community Support Campaign **Zurich-American Insurance** Company

FAMILY SERVICES IN-KIND DONORS All My Sons Moving & Storage Atlanta Peach Movers COUNTRY Financial Georgia Renaissance Festival Mohawk Home Original Mattress Factory PaylessDecor.com Two Men and A Truck

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The Dow Chemical Company Freud Inc.

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volunteers



Renewal Design Build Restoration Hardware RMS Automotive Shutters and Blinds Simpson, Uchitel & Willson, LLP Small Carpenters at Large Southeast Marketing Southern Patio Speartek Tile and Stone Specialty Tile Products, Inc. Starbucks Steiner Studio Strathmore Design Surya Design Taylor Commercial Terracotta Designs The Home ReBuilders The Residences at Vinings Mountain The Sextant Group Tile with Style Traci Rhoads Interiors, LLC Westplan Yoforia Premium Frozen Yogurt

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Century Club members are volunteers who donated 100 hours or more of service to Atlanta Habitat in 2017.

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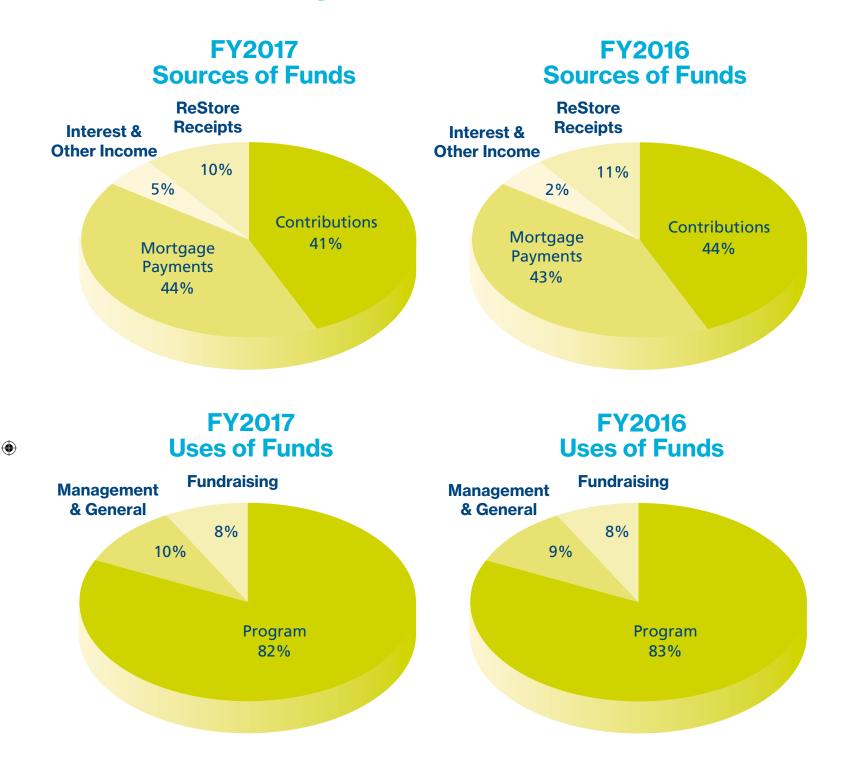
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*President's Volunteer Service Award Recipients donate more than 250 hours of their time. ۲

Every effort has been made to provide accurate information for our donor list. Atlanta Habitat for Humanity regrets any omissions. Please contact us with any corrections. While all donations are greatly appreciated, space limitations only allow us to include donations of \$500 or higher.



key financial trends*



☆☆☆☆ 4-STAR CHARITY NAVIGATOR RATING

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CONSOLIDATED STATEMENTS OF FINANCIAL POSITION*

| As of December 31 Assets | 2017 | 2016 |
|--------------------------------|---------------|---------------|
| Cash & Cash Equivalents | \$ 3,638,858 | \$ 5,339,428 |
| Endowment Fund | 3,673,535 | 3,169,301 |
| Receivables | 25,880,184 | 27,546,333 |
| Other Assets | 38,262,020 | 34,863,267 |
| Total Assets | \$ 71,454,597 | \$ 70,918,329 |
| Liabilities & Net Assets | | |
| Total Liabilities | \$ 17,660,684 | \$ 17,124,417 |
| Net Assets | | |
| Unrestricted | 52,188,110 | 52,495,289 |
| Temporarily Restricted | 1,605,803 | 1,298,623 |
| Total Net Assets | 53,793,913 | 53,793,912 |
| Total Liabilities & Net Assets | \$ 71,454,597 | \$ 70,918,329 |

CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGE IN NET ASSETS*

| Years Ended December 31 | 2017 | 2016 |
|---|--------------|--------------|
| Revenues & Other Support | | |
| Home Sales/Mortgage Amortization | \$ 6,843,883 | \$ 6,082,337 |
| Contributions | 5,821,547 | 6,060,252 |
| ReStore Revenue | 1,618,189 | 1,501,382 |
| Grant Revenue | 670,000 | 220,000 |
| Other Income | 818,796 | 310,403 |
| Total Revenues & Other Support | 15,772,415 | 14,174,374 |
| Expenses | | |
| Program Services | | |
| Home Construction & Support Services | 7,875,912 | 7,222,832 |
| Discounts on Non-Interest-Bearing Loans | 2,485,458 | 2,231,333 |
| ReStore Expenses | 817,986 | 759,333 |
| Property Valuation Adjustment | 548,527 | 651,051 |
| Total Program Services | 11,727,883 | 10,864,549 |
| Support Services | | |
| Fundraising | 1,167,615 | 1,093,324 |
| Management & General | 1,493,805 | 1,120,161 |
| Total Support Services | 2,661,420 | 2,213,485 |
| Total Expenses | 14,389,303 | 13,078,034 |
| Change in Net Assets | \$ 1,383,112 | 1,096,340 |

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*Unaudited financial statements

2017 board of directors

Atlanta Habitat's Board of Directors is responsible for governance, policy, strategic priorities, and oversight of finances and fundraising, among other activities. Members are leaders in their respective professions and invest their time, resources and expertise to advance the mission of the organization.

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*Board term completed December 2017.

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2017–2018 advisory council

The Advisory Council is composed of supporters and community leaders who serve as advocates for Atlanta Habitat's mission. This group of experienced volunteers is a resource for advice and assistance to the Board and President on issues such as construction funding and community relations.

Alan Arnold, Chair Delta Air Lines, Inc.

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Brantley Barrow Community Volunteer

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Barbara Reid Nonprofit Accounting Consultant

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what's in store for 2018

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Browns Mill Village

Atlanta Habitat's expanded mission calls for developing out-of-the-box approaches to accommodate the city's growing need for affordable housing. Starting with Browns Mill Village, which is southeast of downtown. Atlanta Habitat is launching an innovative, scalable development model that includes affordable two-story homes, townhomes and a senior condominium complex, along with our traditional single-story houses. Browns Mill Village sets a new foundation for affordable homeownership and offers unprecedented amenities and choices.



South Fulton Service Center

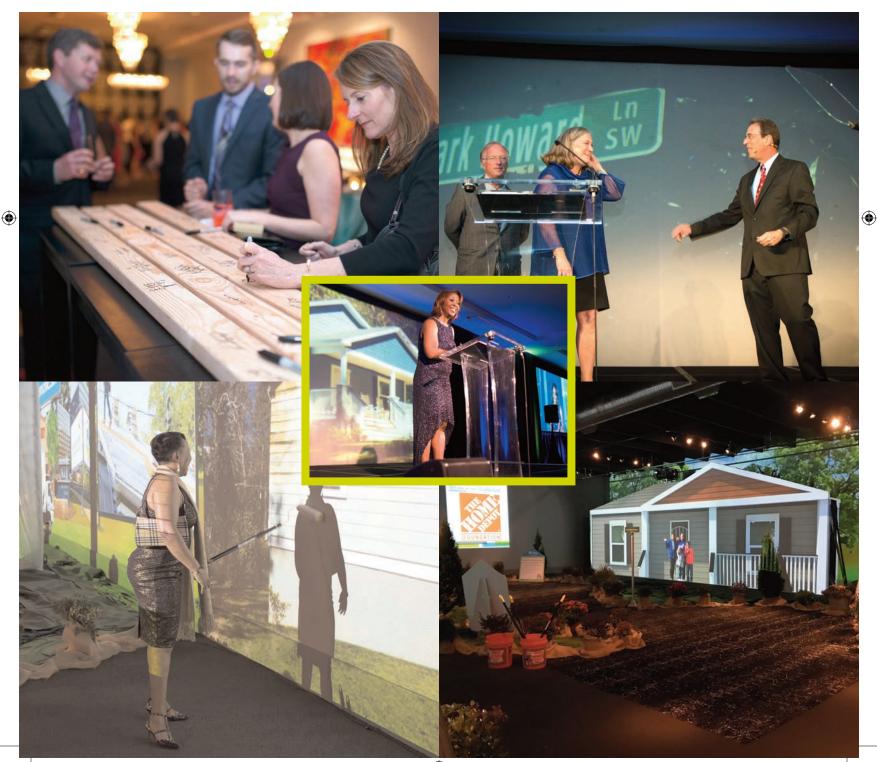
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A new South Fulton Service Center aims to meet the needs of a growing community of future and established homeowners. This center will be the hub for South Fulton community engagement and family services, as well as local construction and a new ReStore. The new campus will be at the nexus of a major thoroughfare that includes Atlanta Hartsfield International Airport, and Interstate highways 85 and 285.





On a balmy evening in late February 2018, more than 500 of Atlanta's luminaries–representing Atlanta Habitat sponsors, donors and volunteers–gathered to celebrate the organization's 35th anniversary. The "Welcome to Our Neighborhood" fundraising gala featured a 4-D neighborhood experience complete with a virtual Brush with Kindness interaction and raised more than \$500,000 to fuel Atlanta Habitat's ambitious expansion plans to serve more families. It was a magical evening, and we appreciate everyone who made it a success. Stay tuned....



empowering families and revitalizing neighborhoods

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brush with kindness

12 RE rehab

347 repair with kindness

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ources: Atlanta Habitat Data and 2015 Atlanta Habitat Homeowner Survey by Georgia Institute of Technology

thriving families



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met mortgage obligations

have improved health

graduated from

high school

33%

araduated

from college

homeowner education 43 new laptop computers distributed through our technology program

500 Scholarships &

participants

Home Smart classes

\$11,50

Scholarships & entrepreneurial awards

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2017 economic impact

More than **\$6,000,000**

invested in new home construction, renovation and repair

More than **\$830,000**

in property taxes and other assessments paid from escrow

g mortgages paid-off by homeowners

ways to support atlanta habitat online at atlantahabitat.org



DONATE Charitable Gifts In-Kind Donations Legacy Donations





VOLUNTEER House Builds Warehouse Family Services ReStore





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Build. Thrive. Grow.

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Atlanta Habitat ReStore 271 Chester Ave SE Atlanta, GA 30316 (404) 525-2114 AtlantaHabitat.org/ReStore





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